

## PARTNERSHIPS COMMITTEE

The Partnerships Committee builds meaningful relationships with businesses and organizations that support fundraising professionals and community impact. Through strategic partnerships, we expand networks, develop skills, and provide mentorship and education for fundraisers.

As a non-profit association, we seek partners who share our commitment to philanthropy. By collaborating with like-minded organizations, we create valuable connections that sustain and elevate our sector while recognizing the contributions of fundraising professionals.

### Volunteer Responsibilities

**Partnership Development:** Identify and engage potential partners that align with AFP's values and mission. Foster relationships that contribute to long-term collaboration and support for fundraising professionals.

**Sponsorship & Funding:** Assist in securing sponsorships, in-kind contributions, and financial support from corporate and community partners to enhance AFP Greater Vancouver programming, events, and initiatives.

**Strategic Outreach:** Represent AFP at networking events, conferences, and meetings to promote partnership opportunities and strengthen community engagement.

**Recognition & Stewardship:** Help develop recognition plans for sponsors and partners, ensuring they receive appropriate acknowledgment for their contributions and maintain a strong connection with AFP.

**Committee Collaboration:** Work closely with other AFP Greater Vancouver committees to integrate partnership efforts into broader chapter activities, events, and communications.

**Event & Program Support:** Assist in engaging partners for key AFP events such as National Philanthropy Day and professional development sessions, ensuring their involvement aligns with their organizational goals and AFP's mission.

### Skills & Qualifications

- Strong relationship-building and communication skills.
- Interest or experience in corporate partnerships, sponsorship, or fundraising.
- Passion for strengthening the nonprofit and fundraising sectors.
- Ability to collaborate with a diverse team of professionals.
- Willingness to advocate for AFP's mission and engage potential partners.

## Term & Time Commitment

- Minimum commitment of one year.
- Monthly one-hour committee meetings, typically held virtually.
- Approximately 2-4 hours per month for completing assigned tasks.

## Benefits

- Expand your professional network within the nonprofit and corporate sectors.
- Gain hands-on experience in sponsorship development, corporate relations, and strategic partnerships.
- Contribute to the success and sustainability of AFP Greater Vancouver's initiatives.
- Work alongside passionate professionals dedicated to fundraising excellence and community impact.

If interested, please connect with **Puneet Dhillon**, our Vice President, Partnership Initiatives & Sponsorship. Puneet can be reached via email at [puneet\\_dhillon@sfu.ca](mailto:puneet_dhillon@sfu.ca).

