ASSOCIATION OF FUNDRAISING PROFESSIONALS
GREATER VANCOUVER CHAPTER
ANNUAL GENERAL MEETING

AGENDA

Wednesday, November 25, 2026
5:00 pm – 6:30 pm (PST)

The AGM will be held virtually this year.
Participation will be available via Zoom

1.	**CALL TO ORDER & APPROVAL OF AGENDA**	**L. Isham-Turner, CFRE**
2.	**PRESENTATION AND APPROVAL OF MINUTES OF AGM, NOVEMBER 25, 2025**	**L. Isham-Turner, CFRE**
3.	**PRESIDENT'S REPORT**	**L. Isham-Turner, CFRE**
4.	**APPROVAL OF 2025-26 FINANCIAL STATEMENTS**	**A. Hussain, CPA, CGA, CFRE**
5.	**APPROVAL OF THE 2027 BOARD OF DIRECTORS SLATE**	**L. Isham-Turner, CFRE**
6.	**RECOGNITION OF DEPARTING BOARD MEMBERS**	**L. Isham-Turner, CFRE**
7.	**ADJOURNMENT**	**L. Isham-Turner, CFRE**

2025 Annual General Meeting Minutes
Tuesday, November 25, 2025
6:35 PM

Attendance: 28 people in attendance.

Item	Details
1)	**Call to Order & Approval of Agenda** The meeting was called to order at 6:35 pm. Motion # 1: To approve the 2025 AGM Agenda as presented. • Motioned by Christoph Clodius, seconded by Sofia Janmohamed. • Approved as presented.
2)	**Presentation & Approval of 2024 AGM Minutes** Motion # 2: To approve the 2024 AGM Minutes as presented. • Motioned by Margaret Tam, seconded by Annalissa Magleo. • Approved as presented.
3)	**President's Report** Presented by President Kyle Tiney, the report included highlights from the year: • Our chapter was honoured once again by AFP Global as a "Ten Star Gold" Chapter awarded the chapters who accomplish the highest level of goals that align with AFP Global's strategic objectives. • We were awarded the 2025 IDEA Champion Designation for our commitment to advancing inclusion, diversity, equity and access. • Our membership remains stable with 3.5% increase despite the challenging economic environments we find ourselves in right now. • Our annual National Philanthropy Day celebration at River Rock where we celebrated our Giving Hearts Awards recipients realized a surplus. • We recently distributed 2 scholarships to ICON. • We have 38 mentorship pairs that were created providing a great resource to the next generation of fundraising leaders. • Our events were well promoted by our Communications team, ensuring the continued success of our events, including: Ask Me Anything sessions, including topics ranging from nonprofit operations to storytelling to ethical fundraising and another sold out Fundamentals to Fundraising course. • Huge thanks to our volunteers across our committees and events.

Item	Details
4)	**Approval of 2024/2025 Financial Statements** Presented by Treasurer Azra Hussain: • For our 2024/25 fiscal year, revenue was down by ~$20k and our total expenses were ~$185k. • Ended year of deficit under $24k, chapter remains in good financial standing • Our financials were reviewed once again by an independent third party, both Benson Chartered Professional accountants with no concerns. Motion # 2: To approve the accountant-reviewed financial statements from the fiscal year ending June 30, 2025. • Motioned by Lucy Isham-Turner, seconded by Victoria (Tor) Smith. • Approved as presented. Motion # 3: To appoint Rolfe-Benson LLP as the Chapter's professional accountants for the upcoming year 2024/2025 • Motioned by Rachael Zapp, seconded by Margaret Tam. • Approved as presented.
5)	**Approval of 2026 Board of Director's Slate** The following returning members were presented for approval: • Lucy Isham-Turner, President • Kyle Tiney, Past-President • Azra Hussain, Treasurer • Alex McCulloch, VP, Mentorships and Scholarships • Annalissa Magleo, VP, Professional Development • Nathania Fung, VP, Government Relations • Rachael Zapp, VP, Chapter Engagement The following incoming members were presented for approval: • Carissa Konesky, Secretary • Regan Collins, VP, Membership • Lisa Sanchez, VP, Communications • Kitty Au, VP, IDEA • Toni Kalmakoff Jenning, VP, National Philanthropy Day Note: Puneet Dhillon withdrew for VP, Partnership Initiatives & Sponsorship Motion # 4: To approve the 2026 board slate as presented. • Motioned by Neil McEachern, seconded by Azra Hussain. • Approved as presented.

6)	**Recognition of Departing Board Members** Kyle Tiney acknowledged departing board members for their many years of service: • Jessica Ngan • Neil McEachern • Margaret Tam
7)	**Meeting Adjournment** • The meeting was adjourned at 6:47 pm. • Motioned by Neil McEachern, seconded by Azra Hussain.

AFP Greater Vancouver Chapter
President's Report

As President of the Association of Fundraising Professionals Greater Vancouver Chapter, it is my pleasure to present my first President's Report.

Stepping into this role has been both an honour and a privilege. Over the past year, I have had the opportunity to witness firsthand the extraordinary dedication, passion, and generosity of our fundraising community. Our chapter continues to thrive because of the commitment of our volunteers, board members, sponsors, partners, and members, who work tirelessly to strengthen our profession and advance philanthropy throughout our region.

This year has been marked by both opportunity and challenge. Nonprofit organizations continue to navigate economic uncertainty, shifting donor expectations, and increasing demands for services. Yet throughout these challenges, our chapter has remained focused on creating meaningful connections, supporting professional growth, and advocating for a strong and inclusive fundraising sector.

As you will read throughout the committee reports, our volunteers delivered an impressive range of programs and initiatives all while juggling their day jobs and making change in our communities at the same time. I am continually inspired by what can be achieved when passionate people come together and collaborate to make good things happen.

Among our highlights this year:

- Our chapter was recognized by AFP Global as a Ten Star Gold Chapter, achieving the highest level of chapter excellence and demonstrating our alignment with AFP Global's strategic priorities.
- We received the IDEA Champion Designation, recognizing our ongoing commitment to Inclusion, Diversity, Equity, and Access within our chapter and across the fundraising profession.
- Our Membership Committee grew to more than 400 members while expanding engagement across the Lower Mainland through successful Young Professionals minglers in Port Moody and Surrey. Helping foster connections and professional development opportunities beyond Vancouver with a wider audience and focusing on supporting newcomers to the profession.
- Our Pro D Committee continued to deliver great educational programs including our annual, well attended, Fundamentals of Fundraising, in October and a sell-out event focusing on the Landscape of Fundraising in Vancouver in August.
- Through the work of our IDEA committee, we developed and launched the IDEA Resource Hub and hosted *Beyond Accommodation: Rethinking Accessibility in the Nonprofit Sector* a first of its kind for Greater Vancouver *Chapter* creating important dialogue around advancing equity in our organizations and communities. Among many other achievements you will see in the report.
- Our Government Relations committee continues their engagement with government representatives, and worked to create goals and priorities for the program you will see below, and established their 3 areas of focus; Education and Sector Capacity Building, Relationship Stewardship, and Policy Interpretation and Sector Insights
- We partnered with DM Magazine to bring the first Vancouver Fundraising Day to the city in January which was well received and is happening again this coming January – back by popular demand.
- Once again, our National Philanthropy Day celebrating the impact of philanthropy and honouring our Giving Hearts Award nominees and recipients took place in November. The event proved a huge success and was well attended and created a record number of new and returning partners and sponsors helping AFP create deeper partnerships in the community.
- We awarded 16 membership scholarships to individuals from underrepresented communities, helping make AFP membership more accessible and welcoming.

- Our highly successful mentoring program matched an all-time high of 45 mentor-mentee pairs, supporting the growth and development of emerging fundraising professionals.
- 2 fundraisers were awarded scholarships to attend AFP ICON, and a further 2 were awarded AFP Fundamentals of Fundraising scholarships.
- Our Communications Committee continued to strengthen member engagement and visibility for chapter initiatives through timely and effective communications.
- We maintained a strong financial position, ensuring the chapter remains sustainable and well-positioned for future opportunities.
- Following a vote of confidence from the three AFP chapters in BC, a task force with representatives from the 3 existing chapters the Interior, Vancouver Island, and Greater Vancouver continued exploring the creation of a province-wide AFP BC Chapter. This initiative aims to strengthen engagement with fundraisers across the province, expand our reach beyond existing chapter boundaries, and create a more unified fundraising community. More information will be shared with the membership in the coming weeks and a vote on the proposed amalgamation will be held in the new year. Thank you for the work you have put into this so far Kyle Tiney, Sydney Waddington, and Bradley Bostock.

While these accomplishments are significant, what I am most proud of is the sense of community that continues to define the AFP community as a whole and AFP Greater Vancouver. Whether through professional development events, mentorship, networking opportunities, creating opportunity for ethical and IDEA lead conversations and action, or celebrations of philanthropy, our chapter remains a place where fundraisers can learn, connect, and support one another.

As we look ahead, I am excited about the opportunities before us. We will continue building a chapter that is inclusive, innovative, and responsive to the needs of fundraising professionals at every stage of their careers. Together, we will strengthen our profession, elevate the impact of philanthropy, and contribute to a stronger nonprofit sector throughout our region.

I extend my sincere thanks to our Board of Directors, committee volunteers, sponsors, partners, and members. Your passion, expertise, and generosity make this chapter what it is. It is a privilege to serve alongside you, and I look forward to all that we will accomplish together in the year ahead.

And thank you to all our members for being part of this community and for the work you do every day.

Lucy Isham-Turner, CFRE
President
AFP Greater Vancouver Chapter

AFP Greater Vancouver Chapter
Treasurer's Report for
Year Ending June 30, 2026

AFP Greater Vancouver Chapter provides an array of programming that promotes, educates and advances ethical and effective fundraising practices in the Professional Fundraising community. In keeping with AFP Global's directive to changing chapter fiscal year start to a July 1st start date, AFP Greater Vancouver Chapter transitioned to a new fiscal year start date of July 1st in 2023.

For the fiscal year 2025-26, Consolidated Revenues across programs were $179,366 compared to $159,305 the previous fiscal and Consolidated Expenses were $176,362 compared to $183,068 the previous fiscal. This fiscal year, education sessions, meetings and info sessions continued to be conducted both online and in-person. Our chapter deployed resources appropriately to support these offerings.

AFP Greater Vancouver remains in good financial standing with $123,537 in Assets, $26,652 in Liabilities, and a Net Assets balance of $96,885 at June 30, 2026. AFP Greater Vancouver Chapter is well-positioned to continue its positive impact in the professional fundraising community.

The reviewed financials for the year ended June 30, 2026 are included at the conclusion of this AGM package.

Azra Hussain, CPA, CGA, CFRE

AFP Greater Vancouver Chapter
Committee Reports

Mentorships and Scholarships Committee

Committee VP: Alex McCulloch
Committee Chair: Christine Harris

2025-26 Committee Members: Brenda Ulmer, Morgan Won, Laurina Wong, Christian Hill

Accomplishments for 2025-26:

- Matched 45 mentor–mentee pairs for the 2025 Mentorship Program, representing an 18% increase over last year's total of 38.
- Awarded 16 AFP membership scholarships to support individuals who are underrepresented in the fundraising profession.
- In collaboration with the IDEA Committee, continued using the updated membership scholarship application and review process to ensure transparency and equity.
- Hosted an AFP Mentorship Mingler event in February featuring a panel discussion, designed to attract new participants and foster connections ahead of the program launch.
- Successfully applied for and secured $2,000 from the AFP Foundation IDEA Community Programming Fund, which will support next year's launch event with a focus on diversity and inclusion.
- Awarded 2 AFP Fundamentals of Fundraising scholarships.
- Supported 2 AFP ICON scholarship recipients through AFP Greater Vancouver and the Chamberlain Scholarship program.

Plans for 2026-27

Mentorship Program

- Continue growing the number of mentor–mentee matches to meet increasing demand.
- Host a Mentorship Launch Event in early 2027 in partnership with the Professional Development Committee and IDEA Committee.
- Explore ways to recognize mentor contributions publicly.
- Recruit new mentors through targeted outreach to mid-career and senior professionals.
- Explore conducting a post-program feedback survey at the end of the campaign to gauge participant satisfaction and gather ideas for improvement.
- Request short testimonials from mentors and mentees to highlight program impact in AFP communications and next year's report.

Scholarships

- Review the scholarship application process based on feedback from this year's cycle.
- Highlight recipient stories and testimonials in AFP communications to promote program impact and visibility.
- Align application timelines with early-bird pricing opportunities to lower costs and maximize scholarship impact.
- Continue collecting testimonials from scholarship recipients to share in AFP communications and future reports.

IDEA (Inclusion, Diversity, Equity and Access) Committee

Committee VP: Eva Pang
Committee Chair: Daniel Boden

2025-26 Committee Members: Seth Wilcox, Alison Keyes, Heather Fryd, Shirley Domitilah

ACCOMPLISHMENTS

- The IDEA Committee, with the Chapter leadership, obtained the 2026 IDEA Champion designation, and earned a 2026 Ten Star Gold Chapter status.
- Developed and launched the IDEA Resource Hub page where AFP members can find resources to help them learn more about IDEA, as well as IDEA resources for them to help incorporate IDEA into their work.
- Created an IDEA Event Checklist for people to use in order to integrate IDEA into their events.
- Implemented a monthly Days of Significance section into the monthly AFP Vancouver newsletter.
- The IDEA Committee held a webinar, Beyond Accommodation: Rethinking Accessibility in the nonprofit sector on October 28, 2026. The webinar featured panelists Amy Billingsley (Union Gospel Mission), Kayla Cusack (Pacific Assistance Dogs Society), Emma Gauvin and Mike Taculad (BC Centre for Ability), along with moderator Seth Wilcox. There were 52 attendees registered and the recording will be posted to the AFP Vancouver YouTube account as a resource.
- Established IDEA Liaisons for each AFP Vancouver portfolio to help integrate IDEA into all work AFP Vancouver does.

IN PROGRESS & PLANS FOR NEXT YEAR

- Plans for another IDEA webinar are currently being developed for spring 2027.
- Find a way to encourage members to update demographics so we can analyze the composition of our membership, which will help us plan further IDEA educational sessions.
- Begin succession planning for IDEA VP for 2027-2028, as well as Chair position for the IDEA committee.
- Develop strategic priorities and plan for the upcoming year.

Professional Development Committee

Committee VP: Annalissa Magleo
Committee Chair: Tor Smith
Committee Secretary: Tori Behie
Communications Lead: Lori Muñoz
2025-26 Committee Members: Rachael Zapp, Shuai Gu, Randi Obenauer, Debbie Roche, Ethan Clawe, Lucille Wang

Overview

Since the October 2025 AGM, the Professional Development Committee has strengthened AFP Greater Vancouver's educational offerings and organizational capacity. Key priorities included delivering high-quality and relevant professional development opportunities, increasing participation and revenue from programming, and enhancing AFP Greater Vancouver's visibility to support membership growth and engagement. Through expanded programming and strengthened committee leadership, the committee achieved significant growth in both attendance and overall impact.

Purpose

The Professional Development Committee supports fundraising professionals across the Greater Vancouver region by delivering relevant, accessible, and inclusive learning and networking opportunities. Through member-focused programming that addresses emerging trends, sector challenges, and professional best practices, the committee fosters continuous learning, meaningful connections, and leadership development within the philanthropic community.

Strategic Priorities (2025-2026)

1. Deliver High-Quality Professional Development

- Curate timely and relevant educational content that reflects emerging trends, best practices, and current sector challenges.
- Provide opportunities for fundraisers at all career stages to enhance their skills and knowledge.
- Ensure programming remains accessible, inclusive, and responsive to member feedback.

2. Strengthen Financial Sustainability

- Grow participation in professional development programming to increase non-dues revenue for the chapter.
- Optimize event offerings and attendance to maximize value for both participants and AFP Greater Vancouver.
- Develop a sustainable professional development portfolio that supports long-term chapter success.

3. Increase Awareness and Member Engagement

- Enhance the visibility of AFP Greater Vancouver through high-quality educational programming.
- Create meaningful touchpoints that encourage engagement with both members and prospective members.
- Demonstrate the value of AFP membership through exclusive benefits, networking opportunities, and professional learning experiences.

Accomplishments

1. August 26, 2025: CFRE Mingler

The Professional Development Committee hosted the annual CFRE Mingler at the Vancouver YMCA, welcoming 44 registrants. Supported by returning sponsors CFRE International and Royal Columbian Hospital Foundation, the event featured a panel of local CFRE credential holders moderated by Judy Zhu, CFRE Ambassador. Attendees gained insights into the CFRE certification process, professional development pathways, and career growth opportunities while expanding their networks within the fundraising community.

2. September 22, 2025: The Art of the Ask – Part Two

Held at the YWCA, The Art of the Ask – Part Two brought together 26 fundraising professionals for an interactive peer-learning experience focused on building confidence and effectiveness in donor conversations. Participants

engaged in small-group discussions with sector leaders, including Amy Linberger (topic: Legacy Fundraising), Liza Jerome (topic: Career Development), and Greg Douglas (topic: Monthly and Digital Giving). The rotating table format encouraged practical knowledge-sharing, meaningful discussion, and actionable takeaways that participants could immediately apply to their fundraising work.

Key outcomes included:

- Increased confidence in donor solicitation and relationship-building strategies.
- Practical insights across legacy, career, monthly, and digital fundraising disciplines.

3. October 2-3, 2025: AFP Fundamentals in Fundraising Course

Held at University Canada West (venue sponsors), the two-day Fundamentals of Fundraising course reached capacity and sold out, demonstrating strong demand for foundational fundraising education within the local sector. Participants earned 16 CFRE education credits while learning from a faculty of experienced fundraising professionals representing a range of nonprofit organizations and fundraising disciplines.

Designed for early-career fundraisers and professionals seeking to strengthen core competencies, the course provided practical, hands-on instruction in fundraising principles, donor engagement, stewardship, ethics, and fundraising strategy. Attendees gained actionable skills and confidence to support their professional growth and fundraising effectiveness.

4. November 14, 2025: National Philanthropy Day

During National Philanthropy Day, Professional Development Committee members hosted an AFP Greater Vancouver information table at the Giving Hearts Awards, engaging attendees in conversations about upcoming professional development opportunities, committee involvement, and volunteer opportunities within the chapter.

The event also served as the launch point for the committee's 2026 professional development survey, designed to gather member and sector feedback on learning priorities, preferred formats, and emerging topics. The survey generated more than 50 responses, representing the highest participation rate achieved to date and providing valuable insights to inform the committee's 2026 programming strategy.

Key outcomes included:

- Increased visibility and awareness of AFP Greater Vancouver's professional development offerings.
- Meaningful engagement with current and prospective members.
- Record survey participation, providing robust feedback to support 2026 program planning.
- Enhanced understanding of member needs and emerging professional development priorities.

5. December 2025: AFP Global Webinar Access offering

In December, the Professional Development Committee expanded its learning portfolio by introducing an on-demand professional development offering, providing members and non-members with flexible access to educational content during the holiday season. *Art of Financial Storytelling: Inspiring Donors Through Numbers* explored how fundraisers can use financial information to build donor confidence, strengthen funding proposals, and communicate organizational impact more effectively.

Available on demand throughout December, the session focused on practical strategies for translating financial data into compelling donor-centered narratives, including communicating impact, explaining true program costs, and leveraging financial insights to support fundraising conversations and proposals.

To increase accessibility and member value, the committee offered the session free of charge to AFP members and at a highly accessible $25 registration fee for non-members.

6. February 4, 2026: Mentorship Mingler

In partnership with the **Mentorship Committee**, the Professional Development Committee helped host the annual **Mentorship Mingler**, providing an opportunity for current and prospective mentors and mentees to learn more about AFP Greater Vancouver's Mentorship Program.

The event brought together fundraising professionals at various stages of their careers to connect with current and past program participants, ask questions about the mentorship experience, and build relationships within the fundraising community. Offered at no cost to attendees, the event fostered engagement, encouraged participation in the Mentorship Program, and strengthened connections among AFP members and the broader sector.

7. April 8, 2025: The AI Advantage: Powering the Future of Smarter Giving

In response to member feedback collected through the Professional Development Committee's November 2025 survey, The AI Advantage: Powering the Future of Smarter Giving explored the growing role of artificial intelligence in fundraising and nonprofit operations. The topic emerged as a key area of interest among respondents and highlighted the committee's commitment to delivering programming that reflects current and emerging sector trends.

Moderated by Mel Greene, the panel featured industry leaders Charly Jarrett, Darren Rayner, and Meena Das, who shared practical insights on leveraging AI to enhance donor engagement, fundraising strategy, communications, and organizational effectiveness. Discussions also addressed ethical considerations and best practices for adopting AI within the charitable sector.

The event attracted 47 registrants, making it one of AFP Greater Vancouver's highest-attended in-person professional development events since the pandemic and demonstrating strong member interest in innovation-focused learning opportunities.

8. September 1-2: The Fundraising Landscape in Vancouver

The Professional Development Committee presented The Fundraising Landscape in Vancouver, a highly anticipated panel discussion examining the opportunities, challenges, and trends shaping philanthropy across the region. The event attracted 80 registrants and sold out, making it one of the committee's largest in-person attended professional development events of the year.

Moderated by Jeff Sodowsky of Global Philanthropic, the panel featured respected sector leaders Chantelle Ohrling (David Suzuki Foundation), Angelina Li (RBC), Samantha Rogers (VGH & UBC Hospital Foundation), and Harvey McKinnon (Harvey McKinnon Associates). Together, they shared perspectives on donor engagement, philanthropic trends, corporate partnerships, changing donor expectations, and the future of fundraising in Vancouver.

The discussion provided attendees with practical insights and an opportunity to engage in meaningful dialogue about the realities of fundraising in today's evolving charitable landscape.

9. October 1-2: AFP Fundamentals in Fundraising Course

Held at Burnaby Hospital (venue sponsors Burnaby Hospital Foundation), the two-day Fundamentals of Fundraising course hosted 23 registrants who had the opportunity to learn from a faculty of experienced fundraising professionals representing a range of nonprofit organizations and fundraising disciplines.

Designed for early-career fundraisers and professionals seeking to strengthen core competencies, the course provided practical, hands-on instruction in fundraising principles, donor engagement, stewardship, ethics, and fundraising strategy. Attendees gained actionable skills and confidence to support their professional growth and fundraising effectiveness.

Plans for 2026-2027

Upcoming Events

Month	Event Type	Potential Focus
February	Mentorship Mingler	Mentorship Program
April	In-Person Event 1	Planned Giving Major Donor Cultivation
June	Webinar 2	Volunteer Management or Events Management
August	CFRE Mingler	CFRE panel and mingler
September	Fundamentals Course	AFP Global Syllabus
November	Dan Pallota Fireside Chat	

Government Relations Committee

Committee VP: Nathania Fung
Committee Co-Chairs: Vacant

2025-26 Committee Members: Gillian Der and Jeanneth (Jen) Jacome

Accomplishments for 2025-26:

- January 2026 - transition/handover from previous VP, introductions to existing contacts
- February 2026 - completed recruitment of committee members, Jen and Gillian
- March 2026 - first committee meeting where we established our goals and priorities
    - We aim to strengthen understanding between the non-profit sector and government through education, relationship-building, and thoughtful policy interpretation

- We are building on the advocacy and relationships already established and work in alignment with AFP Canada's Government Relations Committee
- Our goal is to position AFP Greater Vancouver as a trusted, non-partisan voice that supports informed dialogue and constructive engagement
- Our three areas of focus:
    1. Education and Sector Capacity Building
    2. Relationship Stewardship
    3. Policy Interpretation and Sector Insights

- April 2026 - published "Understanding BC Budget 2026 Through a Non-profit Lens - Reflections from AFP Greater Vancouver's Government Relations Portfolio"
- June 2026-ongoing - an issue was brought forward by an AFP GV Chapter member re: new legislation that affects grant writers from the Office for the Commissioner of Lobbying of Canada. The AFP Canada Government Relations Committee has had conversations with the Commission and held webinars for AFP members to learn more about the legislation from Nancy Belanger, Commissioner of Lobbying of Canada, in October 2026.
- August 2026 - published "Understanding BC's Anti-Racism Action Plan"
- September 2026 - published "Shape Your City: Preparing for a Shift in Local Government"

Plans for 2026-27:

- Continue to:
    - publish timely reflections on issues affecting the sector
    - explore opportunities to engage policymakers
    - contribute to AFP Canada Government Relations initiatives

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Membership Committee

Committee VP: Regan Collins
Committee Co-Chairs: Carissa Konesky

2025-26 Committee Members: Aisha Ismail, Deanna McIntyre, Oyin Fagbenro, Ranil Prasad, Tatiana Parrish, Vishakha Uppoor

MEMBERSHIP SUMMARY
Total Members: 313
Up by 17 members (net) compared to last fiscal year

Membership Type Breakdown

- Individual Members: 187 (60%) — *a 6% increase from last year*
- Organizational Members: 126 (40%) — *a 5% increase from last year*

GEOGRAPHIC DISTRIBUTION

- Vancouver: 37% of members — *down 7% from last year*
- Burnaby: 10% — *down 1%, second-largest member base (as was last year)*
- North Vancouver*:* 5% - *up 1%*
- Richmond: 4% - no change
- Fourth-largest groups (each at 3%):
    - Coquitlam – *down 1%*
    - Langley – *down 1%*
    - New Westminster
    - Surrey

ORGANIZATIONAL MEMBERSHIP DETAILS

Total: 126

- Small Non-Profits: 10 — *down 4*
- Large Non-Profits: 116 — *up 10*

INDIVIDUAL MEMBERSHIP DETAILS

Total: 187

- Professional: 135 — *down 4*
- Young Professional: 35 — *up 10*
- Associate: 17 — *up 7*
- Retired: 0 — *down 2*

FIRST-TIME MEMBERS

Total: 68 — *up 12 from last year*

- Professional: 35— *down 3*
- Young Professionals: 17 - *up 1*
- Associate: 6 — *up 4*
- Small Non-Profit: 2 — *no change*
- Large Non-Profit: 8 — *up 8*

Accomplishments in 2025/26

This year, the Membership Committee focused on promoting membership benefits, supporting member engagement, and creating opportunities for connection throughout the year.

- **Committee Growth and Transitions**
    - Welcomed three new members who brought fresh perspectives and energy to the team, while one member stepped away due to other commitments.

- **Promoted Two Membership Discount Campaigns**
    - Offered a $50 membership discount to new Professional and Associate members through two campaigns: AFP Global's 65th Anniversary (June 1-July 31) and National Philanthropy Day (October 1-November 30). Promotions included social media, monthly newsletters, the chapter's online event calendar and Membership events, including the Surrey mixer and National Philanthropy Day.

- **Hosted an AFP Booth at the National Philanthropy Day Celebration (Nov 13)**
    - Shared information about AFP membership and its benefits through direct engagement with event attendees and printed membership handouts in collaboration with the Professional Development

Committee.

- **Promoted Membership Benefits and Resources**
  - Used social media, monthly newsletters, email communications, printed materials, and the chapter website to highlight membership benefits, new member resources, discounts, upcoming AFP Global webinars, and changes to chapter membership fees.
  - Updated our two-page membership benefits handout and created a flyer highlighting upcoming events, with QR codes for use in both print and digital formats.

- **Hosted Two Membership Mixers**
  - Organized networking opportunities in Surrey (June, 23 attendees) and a Young Professionals-focused event in Port Moody (October, 9 attendees) bringing together current and prospective members to connect with others in the fundraising community and learn more about AFP membership.
  - The events were promoted through various chapter communications, the online event calendar, and community outreach.
  - In partnership with the National Philanthropy Day Committee, a draw was also held for two National Philanthropy Day registrations.

- **Strengthened Member Outreach and Stewardship**
  - *New Members:* Sent personalized digital welcome messages to 62 new members and handwritten, branded welcome cards to 30 members who joined between February 2025 and June 2026.
  - *Lapsed Members:* Sent a stewardship email to 105 former members whose membership had lapsed within the past 12 months, thanking them for their past involvement, highlighting volunteer opportunities and membership benefits, and inviting them to the Surrey mixer.

In Progress and Plans for 2026-27:

- **Engaging with AFP Global Membership Learning Opportunities**
  Committee members are participating in AFP Global membership webinars, including New Member Orientation, Membership Benefits Refresher, and AFP 101: Why Fundraisers Join and Stay for prospective members. Participants will share key takeaways with the committee to strengthen its understanding of AFP Global offerings and member benefits.

- **New Member Welcome Calls**
  Board members are planning to contact new members in November and December to welcome them, answer questions, and highlight chapter resources and engagement opportunities.

- **Renewed Member Outreach**
  Develop and send a follow-up email to members in November and December who have recently renewed, acknowledging their continued membership and highlighting available benefits, resources, and engagement opportunities.

- **Strengthen Committee Engagement**
  Continue recruiting and supporting volunteers with opportunities to contribute to membership acquisition, organizational membership outreach, and Young Professionals.

- **Enhance Member Outreach and Retention**
  Build on existing communications and stewardship activities to welcome new members, support renewals and reconnect with lapsed and lapsing members through timely, personalized outreach.

- **Grow Awareness of Membership Benefits**
  Continue promoting the benefits of individual and organizational membership, including targeted outreach to small and large nonprofit organizations, Young Professionals and other membership categories, and collaborate with other chapter committees to support a diverse and inclusive membership base.

- **Explore Member Engagement and Recognition**
  Consider opportunities to highlight member experiences, share testimonials, and recognize member contributions through chapter communications and events. Explore ways to gather feedback from current and former members to better understand their needs and interests.

- **Continue Hosting Membership Mixers**
  Offer networking opportunities for current and prospective members across Metro Vancouver, with consideration given to geographic representation and member interest.

National Philanthropy Day and Giving Hearts Awards Committee

Committee Co-Chairs: Kyle Tiney, Lucy Isham-Turner
Board VP Community Engagement: Vacant

2025 Committee Members: Lana Lincoln, Tara Alexander, Katie Miller, Lisa Sanchez, Heather Sharpe, Rebecca Grant, Katie Hearn, Kelly Shea

Event Details:

Date: November 14th, 2025
Venue: River Rock Casino

Total Guests: 280
Complimentary tickets: 16
Sponsor tickets: 39
Tickets sold: 277

Event day volunteers: 14

Total Revenue: $89,022
Total Expenses: $74,111
Net: $14,910

Total Sponsor Revenue: $55,750
In-Kind Sponsorship: $4,479
Number of Sponsors: 12

2025 GIVING HEARTS AWARDS JUDICIAL PANEL

- Zahra Esmail, CEO, Vantage Point
- Ed Gavsie, Former President & CEO Richmond Cares, Richmond Gives
- Lisa Hoglund Executive Director, Delta Hospital and Community Health Foundation
- Chantelle Krish CEO, Big Sisters of BC Lower Mainland
- Paul Larocque, CEO, Arts Umbrella
- Jeff Norris, CEO, Royal Columbian Hospital Foundation
- Erin Seeley CEO, YWCA Metro Vancouver
- Tina Strehlke CEO, Minerva BC
- Andrea Wright, Principal Ginger Oak Strategy

Overview of the 2025 Event

Building on the success of the 2024 refresh, the 2025 National Philanthropy Day Committee maintained the new event format and was pleased to see another highly successful and well-received celebration of philanthropy. This year, we welcomed Simon Grewal as emcee and host, bringing a diverse voice and as a supporter of many charities in the community comes with a deep understanding of the power of philanthropy.

The event continued to showcase the best of our philanthropic community through the Giving Hearts Awards, recognizing outstanding individuals, organizations, and volunteers whose generosity and leadership have strengthened communities across the Lower Mainland and beyond. The live announcement of award recipients remained a highlight of the program, creating authentic moments of surprise, celebration, and heartfelt gratitude.

The luncheon format, extended networking opportunities, and welcoming atmosphere once again fostered meaningful connections among fundraisers, donors, sponsors, volunteers, and community leaders. Feedback from attendees confirmed that the revised format continues to resonate with guests and supports one of the event's most important goals: bringing our philanthropic community together to celebrate impact.

We were especially proud to present the IDEA Award for a second consecutive year, continuing our commitment to recognizing and elevating leadership in Inclusion, Diversity, Equity, and Access within the charitable sector. This award has become an important part of National Philanthropy Day and reflects AFP Greater Vancouver's ongoing dedication to creating a more inclusive and equitable profession.

The success of the 2025 event reinforces the strength of National Philanthropy Day as AFP Greater Vancouver's flagship event. By combining celebration, recognition, learning, and connection, we continue to honour the remarkable generosity that strengthens our communities while ensuring the event remains relevant, engaging, and impactful for years to come.

Award Recipients

Spirit of Generosity: Bruce Munro Wright
Outstanding Youth Philanthropist: Dane Sung
Outstanding Legacy Philanthropist: Gavin Hume K.C.
Outstanding IDEA Inspiration Award: Simon Fraser University
Outstanding Corporation: Save-On Foods
Outstanding Small Business: BP Media, Inc
Outstanding Volunteer Fundraiser: Pao Yao Koo

Goals for 2026:

1. Recruit VP Community Engagement
2. Recruit Co-Chairs
3. Increase committee and engagement
4. Continue with same new format
5. Secure new sponsors
6. Continued collaboration with IDEA committee
7. Continued engagement with Indigenous community and organizations
8. Increased opportunity for subsidized tickets
9. Increased awareness of accessibility needs
10. Reduce costs

Communications Committee

Committee VP: Lisa Sanchez
Committee Co-Chairs: NA

2025-26 Committee Members: Lori Munoz, Emily Norell

Accomplishments for 2025-26:

- Created and updated a communications process document for Board Members, Chairs and Co-Chairs, committee members and volunteers to use.
- Grew LinkedIn followers from 1,362 to 1,542
- Increased frequency of communications going out to members and non-members about membership, professional development events, scholarship events and applications, AFP global webinars, volunteer recruitment, IDEA events.

Plans for 2026-27:

- In alignment with the AFP Amalgamation, create a roadmap for AFP's new website
- Establish clearer scholarship opportunities with the scholarships committee and reflect this on our website and social channels.
- Collect more photos for the use of membership and event promotion.
- Collect more testimonials for the use of membership and event promotion.
- Continue to grow the committee with more established committee roles within the group.
- Create and implement an advertisement strategy.
- Update board photos and other website materials to keep the site looking professional.

Partnerships Committee

Committee VP: Puneet Dhillon
Committee Co-Chairs: NA

Committee Members: 2 new members

Overview

The Partnerships Committee was established as a new portfolio in 2026 to explore opportunities for strategic partnerships, sponsorships, and relationship-building that support AFP Greater Vancouver's mission and programs. As an emerging function within the chapter, the year focused primarily on assessing partnership opportunities, building relationships with prospective partners, and exploring how the portfolio could best support the work of other committees.

Accomplishments for 2025-26

- Established the Partnership Initiatives & Sponsorship portfolio and began defining its role within the chapter's broader volunteer structure.
- Engaged in exploratory discussions with several organizations to identify opportunities for sponsorship, partnership, and in-kind support that could benefit AFP Greater Vancouver members and programs.

- Initiated conversations with sector partners including CFRE International, DonorPerfect, and CharityVillage to better understand potential partnership opportunities and member benefits.
- Successfully secured a new partnership commitment with DonorPerfect that will provide approximately $10,000 in support for chapter initiatives in 2027.
- Recruited committee volunteers and began exploring opportunities for collaboration across chapter portfolios.
- Assessed existing sponsorship and partnership activities across AFP Greater Vancouver to better understand how partnership development can be integrated into the chapter's overall strategy.

Reflections and Considerations

As a newly established portfolio, the committee learned that many sponsorship and partnership activities are currently embedded within individual committees and events. Moving forward, the chapter has an opportunity to evaluate whether the Partnerships function should continue as a standalone portfolio, evolve into a more strategic chapter-wide resource, or be integrated into another leadership portfolio to better support organizational priorities and volunteer capacity.

Plans for 2026-27

- Support implementation and stewardship of the DonorPerfect partnership.
- Work with chapter leadership to evaluate the future structure and mandate of the Partnerships portfolio.
- Explore opportunities to develop a coordinated sponsorship and partnership strategy across committees.
- Identify partnership opportunities that enhance member value, professional development, and chapter sustainability.
- Strengthen relationships with existing and prospective partners to support AFP Greater Vancouver's long-term goals.

AFP Greater Vancouver Chapter
2027 Board of Directors
Term: January 1, 2027 - December 31, 2027

Retiring Directors

Regan Collins, CFRE	Canuck Place Children's Hospice (elected in 2025)	VP, Membership
Kyle Tiney, CFRE	Family Services of Greater Vancouver (elected in 2019)	Past President
Azra Hussain, CPA, CGA, CFRE	Surrey Hospitals Foundation (elected in 2021)	Treasurer
Rachael Zapp	Canadian Cancer Society (elected in 2023)	VP, Chapter Engagement
Toni Kalmakoff Jennings	Canadian Mental Health Association BC Division (elected in 2025)	VP, Community Engagement
Puneet Dhillon	SFU (elected in 2025)	VP, Partnership Initiatives and Sponsorship

Returning Directors

Lucy Isham-Turner, CFRE	Family Services of the North Shore (elected in 2021)	Standing for Re-Election as President
Carissa Konesky, CFRE	Simon Fraser University	Standing for Re-Election as Secretary
Lisa Sanchez	Family Services of Greater Vancouver	Standing for Re-Election as VP, Communications
Eva Pang	Faculty of Applied Science, UBC	Standing for Re-Election as VP, IDEA
Alex McCulloch	Simon Fraser University (elected in 2024)	Standing for Re-Election as VP, Mentorship and Scholarship
TBD/Vacant		VP, Professional Development
Nathania Fung, CFRE	First Nations Health Foundation (elected in 2024)	Standing for Re-Election as VP, Government Relations

New Directors

Carissa Konesky, CFRE	Simon Fraser University	Standing for Election as VP, Membership
TBD/Vacant		Standing for Election as President Elect
Wendy Mah	RBC	Standing for Election as Treasurer
Katie Hearn, CFRE	Simon Fraser University	Standing for Election as VP, Community Engagement

AFP Greater Vancouver Chapter
2027 Board of Directors Profiles

THE EXECUTIVE



President: Lucy Isham-Turner, CFRE
Director of Development, Family Services of the North Shore
AFP Member Since: 2011

Lucy discovered her passion for fundraising at the age of 10 when she organized a garage sale to support an orphanage in India. That early experience sparked a lifelong commitment to connecting people, building community, and creating positive change.

Over the past 15 years, Lucy has built a successful fundraising career in Vancouver, helping individuals, families, and businesses invest in causes that matter deeply to them. She is driven by the belief that philanthropy has the power to strengthen communities and improve lives, and she takes great pride in creating meaningful connections between donors and the organizations they support.

Since becoming involved with AFP Greater Vancouver, Lucy has experienced firsthand the value of professional connection, mentorship, and community. Inspired by the impact of the chapter, she has volunteered in a variety of leadership roles, including Co-Chair of National Philanthropy Day, Vice President of Partnerships, Vice President of Community Engagement, President-Elect, and now President.

> *"Throughout my career, I have learned that fundraising is about much more than raising money. It is about helping people create the kind of community they want to live in. Knowing that a conversation, a relationship, or a gift can make a difference is both a privilege and a responsibility that I never take for granted. Seeing generosity transform into real impact for individuals, families, and communities is what makes this work so rewarding for me. And being able to support the profession through AFP is a privilege I didn't think would be mine when I started on this journey and I am truly grateful for that."*

Lucy is the Director of Development at Family Services of the North Shore, where she is proud to support an organization dedicated to ensuring everyone in our community has the opportunity to thrive. She believes that strong communities are built when we care for one another and invest in those who need support most.



Secretary & VP, Membership: Carissa Konesky, CFRE
Advancement Officer, Leadership Giving, Simon Fraser University
AFP Member Since: 2021

Carissa has been fundraising for over eight years and has been working in the nonprofit sector for her entire career. In addition to working as an Advancement Officer at SFU, she also has worked at Union Gospel Mission and BC Children's Hospital Foundation.

Carissa is passionate about continuing her education in fundraising and takes every opportunity to advance her learning. She holds a Bachelor of Arts from Simon Fraser University and an Associate of Arts Degree in Global Stewardship from Capilano University. She also has earned Associate Certificates in Nonprofit Management and Fundraising Management from BCIT, and a certificate in Nonprofit Management from SFU. She earned her CFRE designation in 2024 and earned her Graduate Diploma in Business Administration from SFU in 2026.

Within AFP, Carissa currently Chairs the Greater Vancouver Chapter Mentorship Committee. As part of the Membership Committee, she has organized two different Young Professionals Mixers in Vancouver and Port Moody. She was also part of the fourth cohort of the AFP Leadership Institute. She has spoken at AFP Icon and contributed to AFP's Advancing Philanthropy Magazine. She also graduated from the AFP Global Women's Impact Initiative (WII) Mentorship Program.

Volunteering in the community is what Carissa loves the most. She has been a member of Girl Guides of Canada for 25 years and was recently awarded the King Charles Coronation Medal for her work with the organization. She also sits on the Board of Directors for the Port Moody Foundation and chairs the Fund Development Committee. Carissa has been recognized in BC Business Magazine as a Top 30 Under 30 and Woman of the Year – Rising Star and has been awarded the Surrey Board of Trade's Top 25 Under 25 Award.

***(Incoming)* Treasurer: Wendy Mah,**
Senior Relationship Manager for Not-for-Profit/Public Sector, RBC Royal Bank



Wendy brings a strong commitment to community impact, philanthropic partnerships and advancing the nonprofit sector. She holds a bachelor's degree from Simon Fraser University, and her passion for giving back actually began during her high school years, sparking a lifelong dedication to volunteering, community engagement and building meaningful connections.

With over 20 years of experience at RBC, including the past four years specializing in serving the ot-for-profit and public sectors, Wendy partners with organizations to strengthen their financial capabilities, support organizational sustainability and advance meaningful community outcomes. She brings a relationship driven approach, strategic business insight and an understanding of the financial and operational needs of community organizations. Throughout her career, Wendy has demonstrated excellence in client relationship management and business development, earning recognition for her contributions, including RBC's Top Performance Conference Award.

As an active attendee of Association of Fundraising Professionals (AFP) since 2023, Wendy is passionate about philanthropy, collaboration and fostering inclusive communities. She also serves as Co-Chair of RBC's BC Mosaic Employee Resource Group, supporting initiatives that champion diversity, inclusion and belonging.

***(Incoming)* VP, Community Engagement: Katie Hearn, CFRE**
Director, Advancement, Faculty of Applied Sciences



Katie Hearn has built her career around connecting people with causes they care about to have a meaningful impact on the world. Today, she is Director, Advancement for the Faculty of Applied Sciences at Simon Fraser University, where she also earned her BA and MA in History. Previously, Katie was a fundraiser with Heart & Stroke, working with major donors and corporate partners to support research, health education and programs. She later served as Director of Communications, Brand and Marketing for Little Kitchen Academy, a Montessori-inspired cooking school for children, where she launched their philanthropic program, "How Can I Help", which introduced children as young as 3 to the concept of philanthropy.

An active member of the fundraising community, Katie currently serves as Chair of National Philanthropy Day. Outside of work and volunteering, she loves reading, building Lego flowers, and baking gluten-free treats.

DIRECTORS OF THE BOARD



VP, Government Relations: Nathania Fung, CFRE
CEO, First Nations Health Foundation
AFP Member Since: 2023

Nathania Fung is an accomplished fundraising professional with over 20 years of experience in non-profit development, campaign management, and strategic revenue growth. She is a second-generation settler of Chinese descent, privileged to have been born and raised in Vancouver on the unceded and ancestral territories of the xʷməθkʷəy̓əm (Musqueam), Sḵwx̱wú7mesh (Squamish), and səlilwətaɬ (Tsleil-Waututh) Nations. She and her husband are honoured to raise their four kids, two of them furry, on these lands.

As inaugural CEO of the First Nations Health Foundation, she leads efforts to build sustainable funding strategies and advance health outcomes for First Nations people and communities across BC in partnership with communities and the First Nations Health Authority. She previously held leadership roles at Big Sisters of BC Lower Mainland, BC Women's Health Foundation, VGH & UBC Hospital Foundation, and the Canadian Cancer Society.

Nathania's career spans diverse portfolios, including annual giving, major gifts, and planned giving. She has been involved in fundraising campaigns ranging up to $60M, and has organized a variety of fundraising events, from large-scale galas to intimate donor gatherings. Her thoughtful nature, attention to detail, and technical expertise make her a respected leader in the non-profit sector. Her fundraising expertise was recognized in 2018 when she was honoured as a winner of the AHP (Association for Healthcare Philanthropy) 40 Under 40 Awards.

With a passion for healthcare and social services fundraising, Nathania has a desire to create working environments where teams can grow and thrive. Known for being highly compassionate, thorough and efficient, she is a trusted fundraiser with a proven track record of navigating complex structures, establishing sustainable fundraising programs, and building stellar teams. Her colleagues and peers recognize her for her collaborative spirit and can-do attitude, and she is deeply committed to ethical fundraising practices. She is dedicated to advancing the profession of fundraising and fostering strong, resilient communities through her work and volunteer commitments. She is currently serving as VP, Government Relations on the Board of Directors of the Association of Fundraising Professionals (AFP) Greater Vancouver Chapter where she served as Secretary for two years, and Treasurer on the Board of Directors for the Vancouver Inter-Cultural Orchestra (VICO).



VP, Mentorship and Scholarship: Alex McCulloch
Director, Advancement, Faculty of Health Sciences, Simon Fraser University
AFP Member Since: 2021

Alex McCulloch is the Director of Advancement at Simon Fraser University's Faculty of Health Sciences, where he works to connect donors with opportunities to improve health outcomes and equity in communities.

A member of AFP Greater Vancouver since 2021, Alex credits the mentorship program as a major influence in his professional development. Now serving as Vice President of Mentorship and Scholarship, he's focused on strengthening connections across the fundraising community and ensuring that professional growth opportunities are accessible, inclusive, and meaningful for all members.

His approach to leadership is grounded in gratitude, collaboration, and a genuine commitment to helping others thrive in their careers.



VP, Professional Development: Annalissa Magleo, CFRE
Manager, Annual Giving, St. Paul's Foundation
AFP Member Since: 2022

Fueled by a passion to give back and create lasting change, Annalissa embarked on her fundraising career with a deep commitment to helping others and making a difference in her community. After earning her Fundraising Management Associate Certificate from BCIT, she quickly applied her skills with leading organizations like the Canadian Cancer Society, Royal Columbian Hospital Foundation, and now, as Manager of Annual Giving at St. Paul's Foundation. With over a decade of experience, Annalissa is passionate about building authentic relationships and connecting individuals with the causes that inspire them.

From the start of her career, Annalissa sought opportunities to grow, network, and learn from industry leaders. She found the perfect fit in AFP Vancouver, where she has volunteered on the Professional Development committee for the past five years. In January 2024, she embraced a leadership role as Co-Chair, continuing her commitment to life-long learning and advancing the fundraising profession.



VP, Communications: Lisa Sanchez
Philanthropy Manager, Family Services of Greater Vancouver
AFP Member Since: 2025

Lisa's passion for community and connection has shaped both her personal values and her career in philanthropy. From volunteering throughout high school to joining several fundraising clubs at Queen's University, where she earned her Honours Bachelor's degree and Certificate in Business, giving back has always been an important part of her life.

She began her fundraising career with Cystic Fibrosis Canada and in March 2025 joined Family Services of Greater Vancouver as Manager of Philanthropy, supporting initiatives including mid-level and annual giving, as well as campaign planning for the agency's programs.

In 2023, Lisa completed AFP's *Fundamentals of Fundraising* course. She joined the National Philanthropy Day committee this year as Communications Lead and has thoroughly enjoyed helping bring this meaningful event to life.

AFP has deepened Lisa's passion for philanthropy and the nonprofit sector. She is grateful to be part of a welcoming and supportive community and hopes to contribute meaningfully to the incredible work AFP members are doing.

VP, IDEA: Eva Pang
Associate Director, Faculty of Applied Science, UBC
AFP Member Since: 2026



Eva Pang is an Associate Director at University of British Columbia's Faculty of Applied Science, working to help donors make a meaningful impact on the lives of students and to help further post-secondary education and research. She has worked in philanthropy for over a decade, previously at Simon Fraser University's Beedie School of Business and the University of Alberta.

Giving back to the community through volunteering has always been a part of Eva's life, and is currently on the Board of Directors of YWiB. As a disabled woman of colour, she is passionate about promoting equity, diversity and inclusion, currently serving as a member of an accessibility working group at work, and was previously part of UBC's Accessibility Committee.

As VP IDEA for AFP Greater Vancouver, Eva has helped develop an IDEA resources hub, created a Days of Significance section for the monthly chapter newsletter and recently organized a webinar on accessibility. She hopes to continue her work in the coming year, integrating IDEA principles into all AFP Greater Vancouver portfolios and work.

ASSOCIATION OF FUNDRAISING PROFESSIONALS, GREATER VANCOUVER CHAPTER

FINANCIAL STATEMENTS

30 JUNE 2026

ASSOCIATION OF FUNDRAISING PROFESSIONALS, GREATER VANCOUVER CHAPTER

Financial Statements

For the year ended 30 June 2026

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Rolfe Benson
Chartered Professional Accountants

INDEPENDENT PRACTITIONERS' REVIEW ENGAGEMENT REPORT

To the Directors,
Association of Fundraising Professionals, Greater Vancouver Chapter

Report on the Financial Statements

We have reviewed the accompanying financial statements of Association of Fundraising Professionals, Greater Vancouver Chapter (the "Association") that comprise the statement of financial position as at 30 June 2026, and the statements of changes in net assets, operations and cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal controls as management determines are necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

Practitioners' Responsibility

Our responsibility is to express a conclusion on the accompanying financial statements based on our review. We conducted our review in accordance with Canadian generally accepted standards for review engagements, which require us to comply with relevant ethical requirements.

A review of financial statements in accordance with Canadian generally accepted standards for review engagements is a limited assurance engagement. The practitioners perform procedures, primarily consisting of making inquiries of management and others within the entity, as appropriate, and applying analytical procedures, and evaluate the evidence obtained.

The procedures performed in a review are substantially less in extent than, and vary in nature from, those performed in an audit conducted in accordance with Canadian generally accepted auditing standards. Accordingly, we do not express an audit opinion on these financial statements.

Rolfe Benson
Chartered Professional Accountants

INDEPENDENT PRACTITIONERS' REVIEW ENGAGEMENT REPORT - Continued

Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the financial statements do not present fairly, in all material respects, the financial position of Association of Fundraising Professionals, Greater Vancouver Chapter as at 30 June 2026, and the results of its operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

Report on Other Legal and Regulatory Requirements

As required by the Societies Act (British Columbia), we report that, based on our review, these principles have been applied on a basis consistent with that of the preceding year.

Rolfe, Benson LLP

CHARTERED PROFESSIONAL ACCOUNTANTS

Vancouver, Canada
15 October 2026

ASSOCIATION OF FUNDRAISING PROFESSIONALS, GREATER VANCOUVER CHAPTER

Statement of Financial Position

30 June 2026

	2026	2025
Assets		
Current		
Cash	$ **32,954**	$ 39,452
Term deposits (Note 3)	**57,000**	-
Accounts receivable	**7,976**	3,180
Interest receivable	**819**	685
Prepaid expenses and deposits	**20,671**	18,930
GST receivable	**2,092**	2,734
	121,512	64,981
Term deposits (Note 3)	**-**	57,000
Intangible capital asset (Note 4)	**2,025**	6,076
	$ **123,537**	$ 128,057
Liabilities		
Current		
Accounts payable and accrued liabilities	$ **14,906**	$ 15,099
Deferred revenue (Note 5)	**11,746**	19,077
	26,652	34,176
Commitment (Note 6)		
Net Assets		
Unrestricted	**94,860**	87,805
Invested in intangible capital asset	**2,025**	6,076
	96,885	93,881
	$ **123,537**	$ 128,057

APPROVED BY THE DIRECTORS:

Director

LILY ISHAM-TURNER
AFP GREATER VANCOUVER
PRESIDENT

Director

The accompanying notes are an integral part of these financial statements

ASSOCIATION OF FUNDRAISING PROFESSIONALS, GREATER VANCOUVER CHAPTER

Statement of Changes in Net Assets

For the year ended 30 June 2026

	Unrestricted	Invested in intangible asset	Total 2026	Total 2025
Balance - beginning of year	$ 87,805	$ 6,076	**$ 93,881**	$ 117,644
Excess (deficiency) of revenues over expenses	7,055	(4,051)	**3,004**	(23,763)
Balance - end of year	**$ 94,860**	**$ 2,025**	**$ 96,885**	$ 93,881

The accompanying notes are an integral part of these financial statements

ASSOCIATION OF FUNDRAISING PROFESSIONALS, GREATER VANCOUVER CHAPTER

Statement of Operations

For the year ended 30 June 2026

	2026	2025
Revenues		
Philanthropy Day luncheon and Giving Hearts Awards (Note 2(f))	**$ 88,589**	$ 80,604
Career postings	**45,050**	38,363
Membership fees	**19,140**	18,184
Accreditation/Fundamentals course	**17,869**	7,320
Professional development	**7,030**	12,445
Interest income	**1,688**	2,289
Consultant listing	**-**	100
	179,366	159,305
Expenditures		
Philanthropy Day luncheon and Giving Hearts Awards (Note 2(f))	**73,526**	76,947
Secretarial, bookkeeping and rent	**27,977**	27,599
Accreditation/Fundamentals course	**11,919**	11,772
AGM, Board and President's expense	**11,906**	17,899
Website	**9,841**	9,757
Scholarships	**7,515**	5,029
Membership	**7,279**	4,612
Professional development	**6,777**	10,193
Accounting and legal	**4,160**	4,020
Bank charges and interest	**3,959**	2,906
Career postings	**3,432**	3,569
Contributions to national office	**2,000**	3,000
Program support	**1,469**	1,077
Telephone and utilities	**539**	539
Consultant listing	**12**	98
Amortization	**4,051**	4,051
	176,362	183,068
Excess (deficiency) of revenues over expenses for the year	**$ 3,004**	$ (23,763)

The accompanying notes are an integral part of these financial statements

ASSOCIATION OF FUNDRAISING PROFESSIONALS, GREATER VANCOUVER CHAPTER

Statement of Cash Flows

For the year ended 30 June 2026

	2026	2025
Cash provided by (used in):		
Operating activities		
Excess (deficiency) of revenues over expenses for the year	**$ 3,004**	$ (23,763)
Item not involving cash		
Amortization expense	**4,051**	4,051
	7,055	(19,712)
Changes in non-cash working capital balances		
Accounts receivable	**(4,796)**	(2,000)
Interest receivable	**(134)**	310
Prepaid expenses and deposits	**(1,741)**	820
GST receivable	**642**	413
Accounts payable and accrued liabilities	**(193)**	8,428
Deferred revenue	**(7,331)**	8,383
	(6,498)	(3,358)
Investing activity		
Decrease in term deposits	**-**	12,774
Net decrease (increase) in cash	**(6,498)**	9,416
Cash - beginning of year	**39,452**	30,036
Cash - end of year	**$ 32,954**	$ 39,452

The accompanying notes are an integral part of these financial statements

1. Nature of operations

The Association of Fundraising Professionals, Greater Vancouver Chapter (the "Association") was founded in 1985 and incorporated under the Societies Act (British Columbia). The Association was formed to represent fundraising professionals in the Greater Vancouver community. For Canadian tax purposes, the Association is qualified as a not-for-profit organization, which is exempt from income taxes under the Income Tax Act.

2. Summary of significant accounting policies

The Association follows accounting principles generally accepted in Canada in preparing its financial statements. The significant accounting policies used are as follows:

(a) Financial instruments

(i) Measurement of financial instruments

The Association initially measures its financial assets and liabilities at fair value and subsequently measures all of its financial assets and financial liabilities at amortized cost, except for investments in equity instruments that are quoted in an active market, which are measured at fair value. Changes in fair value are recognized in the statement of operations.

Financial assets measured at amortized cost include cash, term deposits, accounts receivable, interest receivable and deposits.

Financial liabilities measured at amortized cost include accounts payable and accrued liabilities.

(ii) Impairment

Financial assets measured at cost are tested for impairment when there are indicators of impairment. The amount of the write-down is recognized in the statement of operations. The previously recognized impairment loss may be reversed to the extent of the improvement, directly or by adjusting the allowance account, provided it is no greater than the amount that would have been reported at the date of the reversal had the impairment not been recognized previously. The amount of the reversal is recognized in the statement of operations.

(iii) Transaction costs

The Association recognizes its transaction costs in the statement of operations in the period incurred. However, financial instruments that will not be subsequently measured at fair value are adjusted by the transaction costs that are directly attributable to their origination, issuance or assumption.

2. Summary of significant accounting policies - Continued

(b) Use of estimates

The preparation of financial statements in conformity with Canadian accounting standards for not-for-profit organizations requires management to make estimates and assumptions that affect the reported amounts of assets, liabilities, revenue and expenses and disclosure of contingencies at the date of financial position. Accounts subject to estimates include accrued liabilities and amortization of the intangible asset. Management believes that the estimates utilized in preparing the financial statements are reasonable; however, actual results could differ from those estimates.

(c) Cash and cash equivalents

The Association's policy is to disclose bank balances under cash and cash equivalents including bank overdrafts with balances that fluctuate frequently from being positive to overdrawn and term deposits with a maturity period of three months or less from the date of acquisition or can be readily redeemed for cash.

(d) Intangible capital asset

Intangible capital assets are recorded at cost. The Association provides for amortization using the straight line method at rates designated to amortize the cost of the intangible capital asset over the estimated useful life as follows:

Website	5 years - straight line

(e) Revenue recognition

The Association follows the deferral method of accounting for contributions. Under this method, restricted contributions are recognized as revenue in the year which the related expenses are incurred. Unrestricted contributions are recognized as revenue when received or receivable if the amount to be received can be reasonably estimated and collection is reasonably assured. Investment income, administration fees and other income is recognized as revenue when earned.

(f) Contributed services and gifts in-kind

Directors and committee members volunteer their time to assist in the Association's activities. While these services benefit the Association considerably, a reasonable estimate of their amount and fair value cannot be made and, accordingly, these contributed services are not recognized in the financial statements.

During the year, the Association received and recognized gifts in-kind of $5,979 (2025 - $3,500) which have been included in Philanthropy Day luncheon and Giving Hearts Awards revenues and expenses on the statement of operations.

3. Term deposits

The term deposits bear interest at 2.25% and 5.00% (2025 - 2.25% to 3.15%) per annum and mature on 23 March 2027 and 3 August 2026 (2025 - 17 March 2026 and 3 August 2026).

4. Intangible capital asset

	Cost	Accumulated Amortization	2026 Net	2025 Net
Website	**$ 68,184**	**$ 66,159**	**$ 2,025**	$ 6,076

5. Deferred revenue

	2026	2025
Membership Fees	**$ 11,746**	$ 10,038
Professional Development	**-**	9,039
	$ 11,746	$ 19,077

Membership fees pertains to fees received in advance.

Professional development pertains to sponsorships for Philanthropy Day received in advance. Revenues are to be recognized when the expenses are incurred.

6. Commitment

The Association has signed a rental agreement and committed to payments for rental of office space and services that expired 31 December 2025, which was renewed on 1 January 2026 and ends 31 December 2026. The Association will continue to pay monthly rent of $275.

7. Financial instruments

The Association is exposed to various risks through its financial instruments. The following analysis provides a measure of the Association's risk exposure and concentrations at the statement of financial position date, 30 June 2026.

(a) Liquidity risk

Liquidity risk is the risk that the Association will encounter difficulty in meeting obligations associated with financial liabilities. The Association is exposed to this risk mainly in respect of its accounts payable and accrued liabilities. The Association manages liquidity risk by maintaining adequate cash and highly liquid investments. There has been no change to the risk exposure from the prior year.

7. Financial instruments - Continued

(b) Credit risk

Credit risk is the risk that one party to a financial instrument will cause a financial loss for the other party by failing to discharge an obligation. The Association's main credit risk relates to its cash, term deposits, and accounts receivable. The Association's cash and term deposits are maintained with a large federally regulated financial institution in Canada. The Association assesses, on a continuous basis, accounts receivable and provides for any amounts that are not collectible in the allowance for doubtful accounts.

(c) Market risk

Market risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices. Market risk comprises three types of risk: currency risk, interest rate risk and other price risk. The Association is mainly exposed to interest rate risk.

(d) Interest rate risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The Association is exposed to interest rate risk on its fixed interest rate financial instruments. Fixed rate instruments subject the Association to a fair value risk. The Association's interest-bearing assets include investments in term deposits. There has been no change to the risk exposure from the prior year.

8. The Societies Act (British Columbia)

The Societies Act (British Columbia) requires a society (other than a society designated as a member-funded society) to include, in its financial statements, the disclosure of any remuneration paid to its directors and remuneration paid to employees and contractors earning more than $75,000 during the fiscal year. For the fiscal year ended 30 June 2026, no amounts were paid to directors of the Association, either for acting as directors or for other services provided. No employee or contractor received remuneration in excess of $75,000.